



INVITATION TO BID

Bid Package

Montrose County

2026 Liquid Magnesium Chloride Solution

Bids Due and Opening

March 24, 2026

Time: 2:00 p.m.

at

**Montrose County Public Works
63160 LaSalle Rd
Montrose, CO 81401**

General Bid Information

Montrose County is accepting sealed bids for the supply and delivery of approximately 600,000 gallons of liquid magnesium chloride solution to be used by the County for dust control and road surface stabilization. .

Bid Packages can be downloaded from Montrose County's web site using the following link: <https://www.montrosecounty.net/Bids.aspx>. For further information, please contact Curtis Milton at 970-964-2444 or e-mail at cmilton@montrosecounty.net.

Bidder Instructions

Submitted bids must be enclosed in a sealed opaque envelope marked **"2026 Magnesium Chloride Bid"** with the name of the bidder and delivered to Montrose County Public Works, Attn: Brandon Wallace, 63160 LaSalle Rd, Montrose, CO 81401, no later than **2 p.m. local time, March 24, 2026**. The bids will be opened immediately thereafter and read aloud. Bids received after the time due will not be considered and will be returned to the bidder un-opened.

A 5% bid security is required with the bid as outlined in C.R.S. 24-105-201. **The bid security shall be placed in a separate envelop marked "Bid Security"** that is either attached to the outside of the bid envelope or placed in a larger envelope that contains both the sealed bid envelope and the bid security envelope. Bids not including a bid security will not be considered and will be returned to the bidder un-opened.

Bids are to be submitted on the Bid Forms included within the bid package. Bidder must provide the Unit Bid Price, Item Total Bid Price and Total Bid Price on the Bid Schedule Form. In case of discrepancy on the Bid Schedule Form, the Unit Bid Price governs.

Any bid questions must be received by 2 pm local time, March 17, 2026.

Any modifications to the Invitation to Bid package will be an Addendum and posted to the County website and distributed to all known bidders by 5 pm March 18, 2026. It is the responsibility of the bidder to verify if an addendum has been issued. Bidder shall acknowledge Addenda in the Bid and Addenda Acknowledgment section of the Bid Form.

General Conditions

All bids shall be irrevocable for 45 days from the date of the bid opening.

The successful bidding Contractor will be required to enter into an agreement with Montrose County. A sample agreement is included in this bid package, but the final agreement may be altered and/or contain additional or different provisions.

A payment and performance bond equal to 100% of the bid amount will be required as outlined in C.R.S. 38-26-106 and the contract agreement for the successful bidder.

Contractor shall carry insurance coverage as outlined in the contract agreement.

Payment to Contractor will be made upon submission and approval of invoice(s). Payment will follow normal County payment processing cycles for issuance of checks.

Awarding of Bid

Award will be made to a responsive, responsible bidder meeting applicable county and state procurement requirements. In reviewing the bids received, the County reserves the right to reject, for any reason whatsoever, any and all bids, and to waive any informality or irregularity in a bid. The County reserves the right to accept the bid that provides the best value to the County in the County's sole discretion. The County reserves the right to make a determination in the County's sole discretion as to the sufficiency of qualifications of any bidder. The action to award a contract is subject to approval by the Board of County Commissioners. The submission of a bid does not in any way commit the County to enter into an agreement or contract with that bidder.

Bidder must identify for non-disclosure purposes, any information contained within the proposal that is proprietary in nature or protected by copyright, trademark, or other intellectual property law. Montrose County will maintain confidentiality of such materials to the extent permitted by law, the County is subject to the provisions of the Colorado Open Records Act (CORA), C.R.S. 24-72-201, et seq., and cannot therefor guarantee that any materials provided will not be produced in response to a CORA request.

It is anticipated that award of the contract will be made within two (2) weeks of the bid opening. All bidders will be notified of the Commissioners' decision. Within one week of award, any required submittals will be due. A purchase order will be used for authorization to proceed.

Requirements of Successful Bidder

- A payment and performance bond equal to 100% of the bid amount will be required as outlined in C.R.S. 38-26-106 and the contract agreement.
- Furnish certificates of required insurance coverage.
- Furnish a completed Form W-9 "Request for Taxpayer Identification Number and Certification".
- Enter into a contract agreement with Montrose County.
- Furnish an Equal Employment Opportunity Certification letter.

Additional Terms and Scope of Services

1. The magnesium chloride content shall be a minimum 30% (typical) and the solution shall be in liquid form. The magnesium chloride solution shall not contain any other substance whose application to Montrose County roads would violate any Federal or State law or regulation.
2. A Product Data Sheet and MSDS Sheet must be provided with each delivered shipment.

3. The County, at its discretion, may take samples of the product and run a complete chemical analysis. If the test results fail to meet the minimum specifications, Montrose County will have the option to seek remedy or terminate the contract.
4. Consistent out-of-specification performance shall be sufficient grounds for termination of the contract and claim for damages including claims against contractor's bond.
5. Anticipated liquid magnesium chloride solution quantities may be exceeded if the County has need, and has appropriated additional money to pay for the additional liquid magnesium chloride solution.
6. Actual gallons purchased will be dictated by required application rate, bid price, appropriated budget, and schedule.

Delivery of Liquid Magnesium Chloride Solution:

7. The delivery of liquid magnesium chloride solution shall be to the Montrose County Public Works Facility at 63160 LaSalle Road, Montrose or other acceptable location that is within 9 miles of 63160 LaSalle Road where the Montrose County distributor truck and tanker trucks can load the product.
8. The liquid magnesium chloride solution shall be either delivered to 63160 LaSalle Road or made available at other acceptable location between 7:00 a.m. and 5:00 p.m. Monday through Thursday, excluding County observed holidays, unless approved by the County. Bidder shall specify lead-time required from order placement until delivery on the bid form.
9. County will place orders for product as needed. Each order will be a minimum of 3,000 gallons.
10. The majority of the product will be used during the months of April through July.
11. All liquid magnesium chloride solution shall be priced F.O.B. destination.
12. A notification of shipping shall be e-mailed to bwallace@montrosecounty.net. Contractor shall contact Montrose County at 970-252-7001 if an exception arises to the lead-time stated in the bid.
13. A copy of the delivery slip detailing the chemical and quantity shall be provided to the County at the time of delivery.
14. The first shipment of product should arrive and be available no later than April 14, 2026, unless a later date is agreed to by the County.
15. Pricing shall be guaranteed through September 25, 2026.

BIDDER INFORMATION
2026 Liquid Magnesium Chloride Solution

Bidder: _____

Address: _____

Phone Number: _____

E-Mail Address: _____

Representative's Signature: _____

Printed Name of Signer: _____

Title: _____

Date: _____

Exceptions or Comments

BID SCHEDULE FORM
2026 Liquid Magnesium Chloride Solution

<u>Bid Item Description</u>	<u>Quantity</u>	<u>Unit</u>	<u>Unit Price*</u>	<u>Item Total</u>
Liquid magnesium chloride solution, supply & delivery	600,000	gallons	_____	_____
 *Unit price shall be FOB destination (Montrose). Pricing is to be free of sales tax.				
Specific warranties included in Bid Price: _____				

Delivery location: _____				

Estimated delivery time after receipt of purchase order: _____				

BID AND ADDENDA ACKNOWLEDGMENT
2026 Liquid Magnesium Chloride Solution

The undersigned, having carefully read and considered the Invitation to Bid for the Montrose County **2026 Magnesium Chloride** bid, does hereby offer to supply such services to the County of Montrose, Colorado in the manner described and subject to the Contract Documents.

The undersigned acknowledges receipt of addenda (if any). **The undersigned shall initial after the appropriate item(s):**

Acknowledgment of Addendum #1: _____

Acknowledgment of Addendum #2: _____

Acknowledgment of Addendum #3: _____

The undersigned further states that this bid is made and submitted in good faith and is not founded on, or in consequence of, any collusion, anticompetitive agreement or other type of anticompetitive activities between themselves and any other interested party, in restraint of free competition.

The undersigned agrees that any information contained within the proposal that is proprietary in nature or protected by copyright, trademark, or other intellectual property law has been clearly identified for non-disclosure purposes. The undersigned understands that Montrose County agrees to maintain confidentiality of such materials to the extent permitted by law, but also understands that the County is subject to the provisions of the Colorado Open Records Act (CORA), C.R.S. 24-72-201, et seq., and cannot therefor guarantee that any materials provided will not be produced in response to a CORA request.

Bidder Business Name _____

Authorized Representative Signature _____

Authorized Representative Name & Title (print)

Date _____