



NAVAJO TRIBAL UTILITY AUTHORITY
AN ENTERPRISE OF THE NAVAJO NATION

SECTION I. OVERVIEW ON INVITATION FOR BID (IFB)

- A. Navajo Tribal Utility Authority (NTUA) is a special purpose government entity, multi-utility enterprise of the Navajo Nation which provides electric, water, wastewater, natural gas, photovoltaic, and telecommunication services covering approximately 27,000 square miles across northeastern Arizona, northwestern New Mexico, and southeastern Utah. NTUA has seven main district offices located in strategic communities spanning the Navajo Reservation, with its corporate headquarters located in Fort Defiance, Arizona.

Type of Service: NTUA hereby contacts qualified suppliers and certified partner with IP-CCTV & IP-Access Control with hardware and software maintenance including support, as detailed in the specifications section.

- B. **Schedule of Activity Dates:**

1. Advertisement Period	February 24 – March 12, 2026
2. Questions Due	March 3, 2026 by 5:00 p.m. (DST)
3. Answers to Questions	March 5, 2026
4. Bid Electronically Due to NTUA	March 13, 2026 at 5:00 p.m. (MDT)
5. Bid Opening	March 16, 2026 at 10:00 a.m. (MDT)
6. Execution of Contract	April 1, 2026

- C. **Inquiries:** All questions must be submitted in writing to Avis Jimm, Contract Administrator via email at avisj@ntua.com. NTUA will only respond to written questions related to this IFB submitted by the question due date. All emails should have “IP-CCTV & IP-Access Control for Window Rock WWTP – QUESTIONS” in the subject line. All questions and answers will be published for all interested parties so do not include confidential information in the submitted questions.

Bidder(s) will risk jeopardizing their eligibility if any person other than the Contract Administrator is contacted for clarification. Any interaction with NTUA staff by the Bidder will constitute disqualification.

- D. **Submission:** Bid responses are to be submitted **electronically** to avisj@ntua.com in PDF format clearly labeled as follows “DO NOT OPEN – IP-CCTV & IP-ACCESS CONTROL FOR WINDOW ROCK WWTP” and received by the deadline indicated in the above.

NTUA will not be responsible for the premature opening of bid responses which have not been properly labeled.



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- E. Bid submission, Bidders must submit as required:
1. Bidders must submit as required, an Original bid (marked "Original") included as a **stand-alone PDF document file**, clearly marked by the due date at the address provided above. The Original bid must contain the signature of a duly authorized officer or agent of the firm empowered with the right to bind the firm. Each page of the bid shall include the company name and page numbering.
 2. NTUA will accept hand-carried bids and delivery can be made as follows:
 - o Navajo Tribal Utility Authority
ATTN: Avis Jimm, Purchasing Department
North Navajo Route 12 in Fort Defiance, Arizona
 3. NTUA will not accept any mailed (FedEx/UPS) bids.
- F. Preference will be applied in accordance with the Navajo Business and Procurement Act (12 N.N.C. § 1501 et seq.); the Navajo Nation Procurement Act (12 N.N.C. § 301 et seq.); the Navajo Nation Business Opportunity Act (5 N.N.C. § 201 et seq.), and other applicable statutory and regulatory requirements.
1. Bidders must submit evidence of their Preference Priority Certification *if applicable*.
 2. In the subject line of the bid electronic submittal, include by indicating whether the bidder is a Priority #1 or Priority #2 preference business.
 - o Subject: "name of IFB project – BID (Priority #1)"
- G. Only responsive bids will be considered for award. In order for a bid to be considered responsive, the bid and price must address the requirements listed in Section II, Specifications.
- H. **Addendum to the Bid:** In the event it becomes necessary to amend any part of the bid, the Contract Administrator shall issue a written addendum on the specifics of the change and inform all concerned. Bidders shall include an acknowledgement of any addenda issued in their bid submission.
- I. All costs incurred by the bidder in preparing and responding to this solicitation are the sole responsibility of the bidder. Any bid submitted pursuant to this solicitation is at the sole risk and responsibility of the party submitting such bid.
- J. **Rejection of Bids:** NTUA reserves the right to reject any or all bids and to waive informalities in the bids received, including (without limitations) waiving the deadline for bids, whenever such rejection or waiver is in the best interests of NTUA. NTUA reserves the right to reject any bid based on deficient past performance, including projects conducted with NTUA, other Navajo Nation agencies, the federal, state, or local governments, or any commercial project.



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- K. NTUA reserves the right to select more than one winning bid. As described in Section II – Specifications, the winning bidder(s) will best meet the requirements, including, but not limited to, qualification, past performance, timeline to deliver, and price. A successful bidder(s) is expected to perform at a high level to meet NTUA's contractual requirements.
- L. **Contractual Clauses:** In order for NTUA to contract for services of this nature, the bidder must agree to include as part of the agreement the following two clauses:
1. **Governing Law:** The governing law and dispute jurisdiction will be the Navajo Nation Law and Courts. Nothing with the contract shall constitute a waiver of sovereign immunity of NTUA.
 2. **Navajo Nation Sales Taxes:** The successful bidder shall include the Navajo Nation 6% taxes within the bid response. It will be the successful bidder's responsibility to pay the sales receipt tax to the Navajo Nation.
- M. **Award of Contract:** Upon selection, a purchase order together with an agreement will be prepared and sent to the awarded bidder, which will entail items to be delivered to NTUA. The bidder agrees with its bids, or a portion thereof and applicable provisions of this IFB may be incorporated directly or by reference into such an agreement.
- N. **Debarment and Suspension:** Proposer acknowledges that to the best of his/her knowledge their Company and principal participants on the Agreement have not been suspended or debarred from proposing on a Federal or Navajo Nation contract. Further, bidder acknowledges, understands, and attests that:
1. The undersigned/bidder understands and certifies that bid submission shall act as certification that neither the bidder's/contract company nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction by any federal department or agency.
 2. The undersigned/bidder certifies that it is eligible to do business with the Navajo Nation pursuant to 12 N.N.C. § 1505(A)-(D).
 3. If the bidder/company is unable to certify or has been debarred or suspended in the past, then the bidder/company shall attach an explanation to its bid submission as an addendum. The following language shall be included in such addendum:

I hereby certify that I am authorized to execute this certification on behalf of the company and certify the truthfulness and accuracy of the contents herein or attached hereto to the best of my belief.

All bidders are encouraged to seek legal advice to ensure compliance with this requirement.



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SECTION II. SPECIFICATIONS

Part I – General

- A. **SCOPE:** To provide hardware materials and installation for IP-CCTV & IP-Access Control resources for the Window Rock Wastewater Treatment Plant (GPS Coordinates: 35°38'27.6"N 109°04'48.2"W).
- B. **USE:** All hardware materials are for NTUA Window Rock Wastewater Treatment Plant located in Window Rock, Arizona.
- C. For the purpose of the bid:
1. Selected bidder(s) shall manage the hardware materials to provide the following:
 - a. Consolidated shipments.
 - b. Lead times provided in bid.
 2. Selected bidder(s) shall honor all quoted prices throughout the duration of the contract.
 3. NTUA may negotiate with the selected bidder(s) for additional hardware materials *if needed* as listed in this bid before the contract term ends.
 4. Selected bidder(s) shall be responsible for delivering the hardware materials at FOB Destination – NTUA Central Warehouse located in Fort Defiance, Arizona.
- D. All hardware materials shall meet the following specifications. If it is necessary to bid alternate or to take exceptions to the specifications set forth, this must be stated in the bid response. Each bidder shall indicate whether the units comply with the specifications by indicating an "X" in the appropriate space (Yes or No) to signify whether or not each are in complete compliance with the specification.
- Failure to follow the format or answer the specification may cause the bid response to be disqualified. If extra space is needed, feel free to attach extra sheets. When doing this, be sure the description references the appropriate item(s) of the specification.
- E. Unless otherwise stated, the use of manufacturer's name and product numbers are for descriptive purposes and establishing general quality levels only. They are not intended to be restrictive. Bidders are required to state exactly what they intend to furnish; otherwise, it is fully understood that the bidders shall furnish all items stated.



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Part II – Specifications

	<u>COMPLY</u>	
	YES	NO
1. To supply hardware materials:		
• All hardware materials shall be RUS approved.	—	—
• All material approved per manufacturers/NTUA specifications.		
• Bidder shall ensure all standard quality assurance requirements are met.		
• Bidder shall ensure all hardware and support maintenance are met.		
2. Selected bidder shall provide cut sheets of each quoted hardware material along with bid response.	—	—
3. All hardware materials must be delivered via bidder's own transportation for reliability to prevent delays.	—	—
4. Selected bidder shall be responsible for shipping costs and shall adjust quotes to accommodate as such.	—	—
5. Selected bidder shall honor lead-times provided for all items quoted. Lead-times for all hardware materials will be a factor in awarding bid.	—	—

Part III – Delivery

Unless specified otherwise, the hardware materials with the requested specifications shall be delivered to NTUA Central Warehouse located at North Navajo Route 12 in Fort Defiance, Arizona.

The selected bidder(s) shall notify NTUA of shipment status and/or any changes in shipment status.



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Part IV – Scope and Standards

1. Project Overview – to design, installation, configuration, commissioning, and documentation of an integrated IP-based Video Surveillance (CCTV) and Access Control System at the location of the building:

- Window Rock Wastewater Treatment Plant
 - Window Rock, Apache county, Arizona
 - 35°38'27.6"N 109°04'48.2"W

The system shall support critical infrastructure operations, comply with NTUA network and cybersecurity standards, and provide resilient, secure, and scalable operation suitable for utility and wastewater treatment environments

2. Access Control System – (Open Architecture – ACRE / Mercury Preferred / Honeywell Pro-Watch or NTUA-Approved Equivalent)

2.1 Core Platform (Not Limited To)

- Intelligent Controllers: Mercury LP1502 or equivalent
- Sub-Controllers: Mercury MR62-E or equivalent
- Bridge / Interface Technologies: SWH, M5, VB or equivalent

All proposed access control platforms must support open architecture, offline operation, and long-term lifecycle availability.

2.2 Enclosures & Power

- Enclosures: E2 / E3 / “C” Series or equivalent
- Integrated power distribution with supervised power supplies
- Battery backup sized for autonomous operation during power outages
- Enclosures shall be wall-mounted and suitable for IT MDF/IDF environments

2.3 Software

- DNA Fusion (Build 8.4.3.1) or NTUA-approved equivalent
- Honeywell Pro-Watch® Enterprise Security System (current supported release)
- Software shall support:
 - Role-based access control (RBAC)
 - Audit logging
 - Encrypted communications
 - Offline controller functionality

3. Access Control Equipment & Installation – (Not Limited To)

The bidder shall provide all labor, materials, and configuration necessary to deliver a fully functional access control system, including:

- Configuration of all IP controllers and sub-controllers
- Wall-mounted powered enclosures for access control and intrusion systems
- Composite cable runs to RSC-DT LCD intrusion panels located in IT MDF/IDF rooms



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- Plenum-rated access control cabling, including:
 - Lock power
 - Reader cabling
 - Door position switches
 - Request-to-Exit (REX) devices
- Plenum-rated CAT6 cable runs for network connectivity
- Door position switches for wood doors
- REX devices (motion or push-button as applicable)
- HID readers or NTUA-approved equivalent
- Installation of HES door hardware and electronic locks
- ASSA ABLOY APERIO Wi-Fi and PoE wireless locks where applicable

All cabling shall comply with local code, plenum requirements, and NTUA standards.

4. Video Surveillance System – (March Networks /Honeywell /Oncam Preferred)

4.1 Network Video Recorders (NVR)

- March Networks X-Series IP Recorders (32 / 48 / 64 channel) or equivalent
- Honeywell NVR IP recorders (32/48/64 channel) or equivalent
- Minimum 90-day video retention under normal operating conditions
- RAID-protected storage recommended

4.2 Video Management Software (VMS)

- March Networks Command Client / Recording / Enterprise / Mobile / Command Center *(or equivalent fully integrated VMS suite)*
- Honeywell MaxPro® NVR / MaxPro® VMS *(or equivalent enterprise VMS platform) that fully integrated Access control & security Management Pro-Watch.*

4.3 Cameras

- March Networks / Honeywell / Oncam cameras, all equipped with onboard SD storage
- Preferred models include (not limited to):
 - Oncam C-12 Outdoor (AI 180° camera)
 - AI4 IR DuraBullet (AI Bullet Fix camera)
 - AI13 360° (AI 360° camera)
 - Multi-sensor / panoramic (where required)
- Cameras shall support:
 - Edge recording (SD card or equivalent)
 - AI analytics (people, vehicle, intrusion, loitering, etc.)
 - Low-light / IR capability where required
 - ONVIF Profile S / T compliance

4.4 Accessories & Materials

- Plenum-rated CAT6 cabling
- Surge protection for power and data
- Conduit, junction boxes, mounting hardware, and accessories



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- Weather-rated enclosures where applicable

5. Network Infrastructure – (NTUA Standards – Mandatory Compliance)

All network infrastructure shall comply with NTUA network, electrical, grounding, and cybersecurity standards. The bidder is responsible for providing all labor, materials, and equipment necessary to support the CCTV, access control, gates, and perimeter systems.

5.1 Cabling & Connectivity

- Outdoor and underground cabling shall be outdoor-rated CAT6
- Interior cabling shall be plenum-rated CAT6
- All cabling shall be properly labeled, tested, and documented
- Outdoor network boxes/cabinets shall be provided for security equipment where required

5.2 Wireless & Switching Equipment

- Wireless radios:
 - Cambium cnVision (HUB 360r, Client Mini) or NTUA-approved equivalent
- Outdoor PoE switching:
 - Altronix NetWay4EIWP or NTUA-approved equivalent
- Network infrastructure shall support:
 - CCTV cameras
 - Access control devices
 - Gate and perimeter systems

5.3 Hardware & Miscellaneous – (Required – Not Limited To)

The bidder shall furnish and install all supporting network hardware and miscellaneous materials required for a complete and code-compliant installation, including:

- Plenum-rated CAT6 cable runs
- Patch panels (appropriately sized for installed cable count)
- 12–18U enclosed wall-mounted rack
 - Location: IT 2 – Room 6002
- 1–2U rack-mounted UPS, 120V power supply
 - Location: IT 2 – Room 6002
- Surge protection for power sources serving network and security equipment
- Surge protection for CAT6 RJ45 connectors on all outdoor Ethernet runs
- Wire molding, EMT conduit, and associated fittings
- 2”–4” square junction boxes, pull boxes, and mounting hardware
- Grounding and bonding per NEC and NTUA standards

5.4 Network Design & Standards

- Network design shall align with NTUA VLAN, IP addressing, and security segmentation standards
- All devices shall support:
 - Encrypted communications



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- Secure management access
- As-built documentation shall include:
 - Cable test results
 - Port-to-device mapping
 - IP/VLAN assignments

All devices must align with NTUA VLAN, IP addressing, and cybersecurity policies.

6. Gates & Perimeter Integration

- Integrate vehicle and pedestrian gates with:
 - Access control system
 - Video surveillance where applicable
- Support wired, wireless, and PoE connectivity
- Gate operation shall remain functional during network or power interruptions where feasible

7. Advanced & Emerging Technologies (Latest Capabilities Required)

The proposed solution shall support modern security and resiliency features, including:

- AI analytics:
 - Intrusion detection
 - Loitering
 - Line crossing
 - Object classification
- Edge analytics with forensic search capability
- Mobile credentials and multi-factor authentication (MFA)
- Cybersecurity:
 - TLS encryption
 - RBAC
 - Audit logs
- System resiliency:
 - SD card failover
 - Sync-back after outage
 - Offline door operation

8. Manufacturer Technology Alignment (Required Narrative Response)

The bidder must provide a written narrative explaining how their bid solution aligns with:

8.1 March Networks (*or equivalent*)

- AI analytics capabilities
- Command platform functionality
- 90-day retention compliance
- System resiliency and redundancy
- 8.2 ACRE / Mercury (*or Equivalent*)



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- Open architecture design
- Offline controller operation
- Long-term lifecycle support

Alternate manufacturers must clearly demonstrate equal or superior capability

9. Intrusion Detection & Monitoring System – (Open Architecture – Manufacturer Neutral)

The project shall include the design, installation, configuration, integration, and commissioning of a commercial-grade intrusion detection and monitoring system based on an open architecture platform.

The intrusion system shall integrate with the IP-CCTV and IP-Access Control systems to provide coordinated security monitoring, alarm verification, and incident response suitable for critical wastewater infrastructure environments.

9.1 Intrusion Control Panels (Open System – Not Limited To)

Commercial intrusion control panels from open-architecture manufacturers, capable of third-party integration

Panels shall support:

- IP/Ethernet communications
- Partitioning by building, zone, or area
- Local autonomous operation during network outages
- Integration via standard protocols or APIs
- Proprietary or closed systems that prevent future integrations or limit manufacturer interoperability are not acceptable.

9.2 Keypads, Sensors & Field Devices – the bidder shall furnish and install all required intrusion field devices, including but not limited to:

- LCD or touchscreen keypads
- Door contacts (interior and exterior)
- Motion detectors (PIR and/or Dual-Technology)
- Glass break detectors where applicable
- Tamper switches for panels, enclosures, and cabinets
- Panic/duress buttons where required by NTUA

All devices shall be commercial grade, supervised, and suitable for utility and industrial environments.

9.3 Integration with Access Control & Video – the intrusion system shall be fully integrable with the IP-Access Control and IP-CCTV platforms, supporting:

- Alarm-to-video correlation
- Video pop-up or bookmark on alarm events
- Unified event logging and audit trails
- Operator acknowledgment and response workflows



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- Integration may be accomplished through:
- Native integrations
- Middleware
- Standards-based APIs

9.4 Monitoring & Communications

- Intrusion panels shall support IP-based alarm communications
- System shall support:
- Central monitoring connectivity (where required by NTUA)
- Local annunciation and alerting
- Secure encrypted communications

Monitoring architecture (on-prem, central station, or hybrid) shall be coordinated with NTUA requirements.

9.5 Power, Enclosures & Resiliency – intrusion panels shall be installed in lockable, supervised enclosures.

Power supplies shall include:

- Battery backup sized for extended outage operation
- Supervised power and battery monitoring
- The intrusion system shall remain operational during:
- Power outages (within battery runtime limits)

Network interruptions

9.6 Cabling & Installation Standards – all intrusion cabling shall be plenum-rated where required and cabling shall be:

- Properly labeled
- Installed to NEC and manufacturer standards
- Documented in as-built drawings
- Intrusion cabling shall terminate in:
- Designated intrusion panels

IT MDF/IDF rooms as defined by NTUA

9.7 Testing, Training, & Acceptance – the bidder shall provide:

- Functional testing of all intrusion zones and devices
- Verification of alarm reporting and system integrations
- Administrator and operator training

Complete documentation including:

- Zone lists
- Panel configurations
- Integration methods



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- Firmware and software versions

9.8 Performance Requirements

- Intrusion system uptime: $\geq 99\%$ post-acceptance
- Encrypted alarm communications
- Event logging retained per NTUA policy
- Seamless operation with CCTV and Access Control systems

9.9 Warranty & Support

- Minimum 1-year labor warranty
- Support response times:
Critical: ≤ 4 business hours
Non-critical: ≤ 1 business day

Document Integration Note

The intrusion detection system shall be considered a core component of the integrated security ecosystem, operating cohesively with:

- IP-CCTV
- IP-Access Control
- Network Infrastructure
- Gates and Perimeter Systems

Part V – Installation Schedule, Deadlines, and Acceptance

A. Turnkey Requirements – the bidder shall provide turnkey delivery, including:

- Design validation
- Installation
- Configuration
- Commissioning
- Testing
- Training
- Complete documentation

B. Milestones – measured from Notice to Proceed (NTP)

<i>Milestone</i>	<i>Timeline</i>
Kickoff & Submittals	≤ 10 business days
Procurement & Staging	≤ 30 business days
Infrastructure Installation	≤ 60 business days
Device Install & Configuration	≤ 75 business days
Testing, Training, & Final Acceptance	≤ 90 calendar days



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- C. Performance Requirements
- Video retention: ≥ 90 days
 - System uptime: $\geq 99\%$ post-acceptance
 - Encrypted communications enabled
 - Autonomous operation during outages (controllers and cameras)
- D. Documentation (As-Built) – the bidders shall provide:
- As-built drawings (PDF + editable format)
 - IP addressing and VLAN plans
 - Asset inventory
 - Firmware and software versions
 - Warranty and support documentation
- E. Warranty & Support
- Minimum 1-year labor warranty
 - Response times:
 - Critical: ≤ 4 business days
 - Non-critical: ≤ 1 business day
- F. Non-Performance – failure to meet approved milestones without NTUA, approved justification may result in:
- Payment holdbacks
 - Financial penalties
 - Contract termination



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Part VI – Date of Delivery

Bidders shall state the anticipated date of delivery after order is placed.

LEAD TIME: (AFTER RECEIPT OF ORDER) _____ WEEKS

Part VII – Bid Price for the Following

ITEM NO.	ITEM DESCRIPTION <i>Listed or An Equal to Product</i>	QNTY	UNIT PRICE	SUB-TOTAL
1	550kV BIL Standard Insulator 5"Ø B.C. (TR 286)	39		
2	200kV BIL Standard Insulator 3"Ø B.C. (TR 210)	52		
3	74kV MCOV Surge Arrester - Dry type only 'Silicone Rubber or Porcelain only', OUTDOOR, Station Class, Metal, Oxide Varistor (Approx Alt. above sea level - 5560ft)	6		
4	15.3kV MCOV Surge Arrester - Dry type only 'Silicone Rubber or Porcelain only'	15		
5	DRCT, 400/800:5 0.3 Bl.8 TRF 2.0	3		
6	DRCT, 200/400:5 0.3 Bl.8 TRF 2.0	15		
7	SRCT, 600:5 C200	15		
8	Voltage Transformer, 14.4kV - 120V, 120:1, 0.3 WXYZ	3		
9	25kV Voltage Regulator Bypass Switch, 27kV, 600A	3		
10	25kV CT Bypass Switch, 27kV, 600A	18		
11	Fused Disconnect Switch-29kV Max Voltage, 150kV BIL, 33.5kA Interrupting, 180° Opening, Vertical Mounted	5		
12	27kV, 5E Fuse Unit (for SST), Hook Operated	2		
13	17kV, 0.5E Fuse Unit (for VT's), Hook Operated	3		
14	16x16x6 Junction box, Weather resistant, Galvanized, VT Stand	9		
15	13x13 Panel	9		
16	20x16x6 Junction box, Weather resistant, Galvanized	5		
17	17x13 Panel	5		



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18	24x20x8 Junction box, Weather resistant, Galvanized	4		
19	21x17 Panel	4		
20	Panel Mounting Kit	18		
21	RS-232 Serial Cable, 30ft	8		
22	RS-232 Serial Cable, 5ft	1		
24	Patch Cables (6 inches/1 foot)	25 ea.		
23	Navajo Nation 6% Sales Tax			
Total Cost:				

Company Name: _____ Date: _____

Name/Title: _____ Signature: _____







180 Cameras

180 Cameras

Client Radio

Client Radio

Client Radio
Gate

Bullet
Cameras

Gate Card
Reader

Client Radio

360 HUB

180 Cameras

180 Cameras
Client Radio

180 Cameras

Client Radio