



NAVAJO TRIBAL UTILITY AUTHORITY
AN ENTERPRISE OF THE NAVAJO NATION

SECTION I. OVERVIEW ON INVITATION FOR BID (IFB)

- A. Navajo Tribal Utility Authority (NTUA) is a special purpose government entity, multi-utility enterprise of the Navajo Nation which provides electric, water, wastewater, natural gas, photovoltaic, and telecommunication services covering approximately 27,000 square miles across northeastern Arizona, northwestern New Mexico, and southeastern Utah. NTUA has seven main district offices located in strategic communities spanning the Navajo Reservation, with its corporate headquarters located in Fort Defiance, Arizona.

Type of Service: NTUA is hereby contacting qualified suppliers for CIENA Software and Hardware Support as detailed in the following specifications.

- B. Schedule of Activity Dates:

1. Advertisement Period	March 31, 2026 -April 15, 2026
2. Questions Due to NTUA	April 16, 2026, by 5:00 p.m. (DST)
3. Answers to Questions	April 20, 2026
4. Bids Electronically Due to NTUA	April 24, 2026, at 5:00pm (DST)
5. Bid Openings	April 27, 2026
6. Award Contract/Notice to Proceed	May 1, 2026

- C. **Inquiries:** If there are any questions, firms Andrea Hale, Contract Administrator, via email andreaah@ntua.com. NTUA will only respond to questions related to this IFB prior to the date indicated above. All emails should have "CIENA-3yr. HW/SW Support Services – QUESTIONS" in the subject line. All questions and answers will be published for all interested parties so do not include confidential information in the submitted questions.

Bidder(s) will risk jeopardizing their eligibility if any person other than the Contract Administrator is contacted for clarification. Any interaction with NTUA staff by the Bidder will constitute disqualification.

- D. **Submission:** Bids responses shall be submitted, **electronically** to andreaah@ntua.com in PDF attachments clearly labeled as follows: for the Bids "DO NOT OPEN – CIENA-3yr.HW/SW Support Services " and received by the deadline indicated above.

- E. Bids submission, Bids must submit as required:

1. An Original bid (marked 'Bid') included as a **stand-alone PDF document file**, clearly marked.
2. NTUA will accept hand-carried bids and delivery can be made as follows:



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- Navajo Tribal Utility Authority
ATTN: Andrea Hale, Purchasing Department
North Navajo Route 12 in Fort Defiance, Arizona
- 3. NTUA will **not** accept any mailed (FedEx/UPS) proposals.
- F. Preference will be applied in accordance with the Navajo Business and Procurement Act (12 N.N.C. § 1501 et seq.); the Navajo Nation Procurement Act (12 N.N.C. § 301 et seq.); the Navajo Nation Business Opportunity Act (5 N.N.C. § 201 et seq.), and other applicable statutory and regulatory requirements.
 - 1. Bidders must submit evidence of their Preference Priority Certification *if applicable*.
 - 2. In the subject line of the bids electronic submittal, include by indicating whether the bidder is a Priority #1, Priority #2 preference business.
 - Subject: "*name of IFB project* – BID (Priority #1)"
- G. Only responsive bids will be considered for award. For a bid to be considered responsive, the bid and price must address the items listed in Section II: Specifications.
- H. **Addendum to the BID:** In the event it becomes necessary to revise any part of the bid the Contract Administrator shall issue a written addendum on the specifics of the change and inform all concerned parties before the due date. Bidders shall ensure a signed copy of the acknowledgment of any addendum is included with their bid submission.
- I. All costs incurred by the bidder in preparing and responding to this solicitation are the sole responsibility of the bidder. Any bid submitted pursuant to this solicitation is at the sole risk and responsibility of the party submitting such bid.
- J. **Rejection of bids:** NTUA reserves the right to reject any or all bids and to waive informalities in the bids received, including (without limitation) waiving the deadline for bids, whenever such rejection or waiver is in the best interest of NTUA. NTUA reserves the right to reject any bids based on deficient past performance, including projects conducted with NTUA, other Navajo Nation agencies, the federal, state, or local governments, or any commercial project.
- K. NTUA reserves the right to select more than one winning bid. As described in Section II, - Specifications, the winning bidder(s) will best meet the requirements, including, but not limited to, qualification, past performance, timeline to deliver, and price. A successful bidder(s) is expected to perform at a high level to meet NTUA's contractual requirements.
- L. **Contractual Clauses:** For NTUA to contract for services of this nature, the bidder must agree to include as part of the Agreement the following two clauses:
 - 1. **Governing Law:** The governing law and dispute jurisdiction will be the Navajo Nation Law and Courts. No provision of the contract shall constitute a waiver of sovereign



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- immunity of the Navajo Nation.
2. Navajo Nation Sales Tax: The successful proposer shall include the Navajo Nation 6% tax within their cost proposal. It will be the successful Proposer's responsibility to pay the sales tax on the sales receipt to the Navajo Nation.
- M. **Award of Contract:** Upon selection, a purchase order together with an agreement will be prepared and sent to the awarded bidder, which will entail items to be delivered to NTUA. The bidder agrees its bids, or a portion thereof and applicable provisions of this IFB may be incorporated directly or by reference into such an agreement.
- N. **Debarment and Suspension:** The proposer acknowledges that, to the best of his/her knowledge, their Company and principal participants on the Agreement have not been suspended or debarred from proposing on a Federal or Navajo Nation contract. Further, the bidder acknowledges, understands, and attests that:
1. The undersigned/Bidder understands and certifies that bid submission shall act as certification that neither the bidder's company nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction by any federal department or agency.
 2. The undersigned certifies that the proposer is eligible to do business with the Navajo Nation pursuant to 12 N.N.C. § 1505(A)-(D).
 3. If the bidder/company is unable to certify or has been debarred or suspended in the past, then the bidder/company shall attach an explanation to its proposal submission as an addendum. The following language shall be included in such addendum:

I hereby certify that I am authorized to execute this certification on behalf of the company and certify the truthfulness and accuracy of the contents herein or attached hereto to the best of my belief.

All proposers are encouraged to seek legal advice to ensure compliance with this requirement.

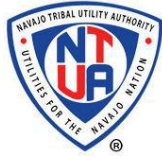


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SECTION II. SPECIFICATIONS

PART I – GENERAL

- A. **SCOPE:** To provide CIENA – 3yr. HW/SW Support Services for NTUA Carrier Network.
- B. **USE:** The CIENA HW/SW Support Services will help maintain equipment previously procured prior to this IFB, to support NTUA's NOC / DC staff across administrative, technical, and operational functions. The Support is intended to maintain, reliability, security, and standardization of the HW infrastructure in use.
- C. **PURPOSE:** To solicit competitive bids for the procurement of CIENA equipment HW/SW, to support core and backbone network infrastructure.
- D. **OBJECTIVE:** Make sure CIENA - HW/SW are supported properly.
- E. All hardware and software shall meet the following specifications. Proposals must be submitted in strict accordance with the specifications contained in this bid. Each bidder shall indicate whether the units comply with the specifications by indicating an "X" in the appropriate space (Yes or No) to signify whether or not each are in complete compliance with the specification.
Failure to follow the format or answer the specification may cause the bid response to be disqualified. If extra space is needed, feel free to attach extra sheets. When doing this, be sure the description references the appropriate item(s) of the specification.
- F. No such item or equipment or accessories shall be removed or omitted since it was not specified in the bid.
- G. In order to bid, you need to be a current CIENA Partner, to get the exact equipment counts of each piece of equipment to be supported. "Gray market" or other support concepts outside of CIENA's product support cycle, will not be considered.



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Part II – Specifications (Equipment types to be supported)

Part Number	Service Description	Product(s)	Service Contract Number	Duration
80M-3801-SSP-SEL	GLOBAL 3801 SELECT SUPPORT	3801	SC00121840	27-Apr-2026 to 26-Apr-2029
80M-3801-HWM	GLOBAL 3801 STANDARD HARDWARE REPAIR 30-DAY	3801	SC00121840	27-Apr-2026 to 26-Apr-2029
80M-3903-SSP-SEL	3903 SELECT SUPPORT	3903	SC00121840	27-Apr-2026 to 26-Apr-2029
80M-3903-HWM	GLOBAL 3903 STANDARD HARDWARE REPAIR 10-DAY	3903	SC00121840	27-Apr-2026 to 26-Apr-2029
80M-3922-SSP-SEL	GLOBAL 3922 SELECT SUPPORT	3922	SC00121840	27-Apr-2026 to 26-Apr-2029
80M-3922-HWM	GLOBAL 3922 STANDARD HARDWARE REPAIR 10-DAY	3922	SC00121840	27-Apr-2026 to 26-Apr-2029
80M-3924-SSP-SEL	GLOBAL 3924 SELECT SUPPORT	3924	SC00121840	27-Apr-2026 to 26-Apr-2029
80M-3924-HWM	GLOBAL 3924 STANDARD HARDWARE REPAIR 10-DAY	3924	SC00121840	27-Apr-2026 to 26-Apr-2029
80M-3928-SSP-SEL	3928 SELECT SUPPORT	3928	SC00121840	27-Apr-2026 to 26-Apr-2029
80M-3928-HWM	3928 STANDARD HARDWARE REPAIR 10-DAY	3928	SC00121840	27-Apr-2026 to 26-Apr-2029
80M-3931-SSP-SEL	3931 SELECT SUPPORT	3931	SC00121840	27-Apr-2026 to 26-Apr-2029
80M-3931-HWM	GLOBAL 3931 STANDARD HARDWARE REPAIR 10-DAY	3931	SC00121840	27-Apr-2026 to 26-Apr-2029
80M-3985-SSP-SEL	GLOBAL 3985 SELECT SUPPORT	3985	SC00121840	27-Apr-2026 to 26-Apr-2029
80M-3985-HWM	GLOBAL 3985 STANDARD HARDWARE REPAIR 10-DAY	3985	SC00121840	27-Apr-2026 to 26-Apr-2029
80M-5142-SSP-SEL	5142 SELECT SUPPORT	5142	SC00121840	27-Apr-2026 to 26-Apr-2029
80M-5142-HWM	GLOBAL 5142 STANDARD HARDWARE REPAIR 10-DAY	5142	SC00121840	27-Apr-2026 to 26-Apr-2029



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80M-5144-SSP-SEL	GLOBAL 5144 SELECT SUPPORT	5144	SC00121840	27-Apr-2026 to 26-Apr-2029
80M-5144-HWM	GLOBAL 5144 STANDARD HARDWARE REPAIR 10-DAY	5144	SC00121840	27-Apr-2026 to 26-Apr-2029
80M-5160-SSP-SEL	5160 SELECT SUPPORT	5160	SC00121840	27-Apr-2026 to 26-Apr-2029
80M-5160-HWM	GLOBAL 5160 STANDARD HARDWARE REPAIR 10-DAY	5160	SC00121840	27-Apr-2026 to 26-Apr-2029
80M-5170-TSM-SEL	5170 SELECT TECHNICAL SUPPORT	5170	SC00121840	27-Apr-2026 to 26-Apr-2029
80M-5170-HWM	5170 STANDARD HARDWARE REPAIR 10-DAY	5170	SC00121840	27-Apr-2026 to 26-Apr-2029
80M-5171-SSP-SEL	5171 SELECT SUPPORT	5171	SC00121840	27-Apr-2026 to 26-Apr-2029
80M-5171-HWM	5171 STANDARD HARDWARE REPAIR 10-DAY	5171	SC00121840	27-Apr-2026 to 26-Apr-2029
80M-6500-SSP-SEL	6500 SELECT SUPPORT	6500	SC00121840	27-Apr-2026 to 26-Apr-2029
80M-6500-HWM	GLOBAL 6500 STANDARD HARDWARE REPAIR 30-DAY	6500	SC00121840	27-Apr-2026 to 26-Apr-2029
80M-6500-NBS	GLOBAL 6500 NEXT BUSINESS DAY SHIP MANAGED SPARES	6500	SC00121840	27-Apr-2026 to 26-Apr-2029
80M-8110-SSP-SEL	GLOBAL 8110 SELECT SUPPORT	8110	SC00121840	27-Apr-2026 to 26-Apr-2029
80M-8110-HWM	GLOBAL 8110 STANDARD HARDWARE REPAIR 10-DAY	8110	SC00121840	27-Apr-2026 to 26-Apr-2029
80M-MCPBA-SEL	NAVIGATOR BASE SW, SELECT SUPPORT	NAVIGATOR	SC00121840	27-Apr-2026 to 26-Apr-2029
80M-3928-SSP-SEL	3928 SELECT SUPPORT	3928	SC00125636	5-Feb-2027 to 26- Apr-2029
80M-3928-HWM	3928 STANDARD HARDWARE REPAIR 10-DAY	3928	SC00125636	14-Feb-2027 to 26-Apr-2029
80M-MCPPL-SEL	NAVIGATOR PLUS SW, SELECT SUPPORT	NAVIGATOR	SC00125636	5-Feb-2027 to 26- Apr-2029
80M-3931-SSP-SEL	3931 SELECT SUPPORT	3931	SC00115526	29-Apr-2026 to 26-Apr-2029



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80M-3931-HWM	GLOBAL 3931 STANDARD HARDWARE REPAIR 10-DAY	3931	SC00115526	25-Jul-2026 to 26-Apr-2029
80M-MCPBA-SEL	NAVIGATOR BASE SW, SELECT SUPPORT	NAVIGATOR	SC00115526	29-Apr-2026 to 26-Apr-2029
80M-3903-SSP-SEL	3903 SELECT SUPPORT	3903	SC00115465	20-Mar-2026 to 26-Apr-2029
80M-3903-HWM	GLOBAL 3903 STANDARD HARDWARE REPAIR 10-DAY	3903	SC00115465	5-Jun-2026 to 26-Apr-2029
80M-MCPBA-SEL	NAVIGATOR BASE SW, SELECT SUPPORT	NAVIGATOR	SC00115465	20-Mar-2026 to 26-Apr-2029
80M-8110-SSP-SEL	GLOBAL 8110 SELECT SUPPORT	8110	SC00104051	23-Apr-2026 to 26-Apr-2029
80M-5171-SSP-SEL	5171 SELECT SUPPORT	5171	SC00088762	27-Jul-2028 to 26-Apr-2029
80M-5171-HWM	5171 STANDARD HARDWARE REPAIR 10-DAY	5171	SC00088762	27-Jul-2028 to 26-Apr-2029
80M-MCPBA-SEL	NAVIGATOR BASE SW, SELECT SUPPORT	NAVIGATOR	SC00088762	27-Jul-2028 to 26-Apr-2029
80M-5171-SSP-SEL	5171 SELECT SUPPORT	5171	SC00086348	4-Sep-2028 to 26-Apr-2029
80M-5171-HWM	5171 STANDARD HARDWARE REPAIR 10-DAY	5171	SC00086348	4-Sep-2028 to 26-Apr-2029
80M-MCPBA-SEL	NAVIGATOR BASE SW, SELECT SUPPORT	NAVIGATOR	SC00086348	4-Sep-2028 to 26-Apr-2029
80M-3922-SSP-SEL	GLOBAL 3922 SELECT SUPPORT	3922	SC00066844	28-Sep-2026 to 26-Apr-2029
80M-3922-HWM	GLOBAL 3922 STANDARD HARDWARE REPAIR 10-DAY	3922	SC00066844	28-Sep-2026 to 26-Apr-2029
80M-3922-NBS	GLOBAL 3922 NEXT BUSINESS DAY SHIP MANAGED SPARES	3922	SC00066844	28-Sep-2026 to 26-Apr-2029
80M-MCPBA-SEL	NAVIGATOR BASE SW, SELECT SUPPORT	NAVIGATOR	SC00066844	28-Sep-2026 to 26-Apr-2029



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	<u>COMPLY</u>	
	YES	NO
1. To supply CIENA hardware / software support:		
• All RMA materials approved per manufacturers/NTUA specifications.	—	—
• Bidder shall ensure all hardware and support maintenance are met.		
2. Selected bidder must be a CIENA Partner / Reseller.	—	—
3. All hardware materials must be direct RMA from CIENA.	—	—
4. Bidder shall contact Marcus Calahan (mcalahan@ciena.com). Direct contact number can be provided by contract admin noted previously, for quoting of said HW/SW support services; as referenced above.	—	—

Part III – Delivery

Unless specified otherwise, the complete quoted services will be supplied directly from CIENA and bidder will manage the quoting, contract details once selected, and delivery of documentation needed post bid acceptance.

This will be in tandem with CIENA and Bidders Account Team, post contractual negotiation and sign off. Adherence to Navajo Nation Procurement Rules, will be highly stressed.

PART IV – DATE OF DELIVERY

State the anticipated date of delivery after order is placed.

LEAD-TIME: (AFTER RECEIPT OF ORDER) _____ WEEKS



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PART V – BID PRICE FOR THE FOLLOWING:

ITEM DESCRIPTION	TOTAL ESTIMATE AMOUNT
Year -1 CIENA Hardware and Software Support Services	
Year-2 CIENA Hardware and Software Support Services	
Year -3 CIENA Hardware and Software Support Services	
\$	

Company Name: _____

Date: _____

Name/Title: _____

Signature: _____